



Superior Service...Solid Solutions!
Your Full Service HVAC and Refrigeration Distributor

Volume 3, Issue 12
December 2011

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2% off

your next Baker online order at www.bakerdist.com

Happy Holidays to all of you from all of us at Baker Distributing

Baker Distributing Wins Emerson Signature Award



In October 2011, Emerson products wholesalers from around the country converged in Austin, Texas for Emerson's Annual National Wholesaler Conference. At this conference, wholesalers are given a wealth of market and industry information, are introduced to new products (such as the XJ Condensing units and core sense sensors and contactors), and some are even presented with awards for excellent performance in specific product categories.

We are extremely proud to say that at the awards presentation, Randy Day with Baker Distributing was presented with a 'Signature Performance' award. To qualify for this coveted award, a wholesaler must have at least 10% growth in the Copeland, Browning, Flow Controls, and Motors categories during the 2011 fiscal year. This is an award that is rarely achieved. And it is a truly phenomenal accomplishment for a company the size of Baker Distributing to earn this award. Our company was both proud and honored to accept this award.

Baker Distributing would like to take this opportunity to give a special thank you to our employees and customers for their dedication, hard work, and loyalty to our company. We'd also like to thank our vendor partner, Emerson Products, for their contribution to this success. This award symbolizes all of the 2011 sales efforts and shows that our employees and customers are the best in class.

Baker & NATE to Host Training at AHR 1-23-2012

The AHR EXPO, an international air conditioning, heating and refrigeration exposition, will be held from January 23-25 at McCormick Place, Chicago. For details on this event go to: www.ahrexpo.com

Baker and NATE will host a review and certification session on 1/23/12. North American Technician Excellence, Inc. (NATE) is the leading non-profit certification program for technicians in the heating, ventilation, air-conditioning and refrigeration (HVAC/R) industry and the only test supported by the entire industry.

Agenda: HVAC Review will run 9-12pm with NATE Testing 1-5pm, lunch will be provided. Please note: Exam will be proctored by Baker Distributing. Room S401bc

Download the registration details and form from the NATE website (www.natex.org) and click on the AHR Expo link or contact Kim Hubert at Baker Distributing at (904) 407-4459 for more information.



Baker *onLine*

The **new** Baker OnLine catalog is now available with added online features, including:

Order tracking, product search, photos, part numbers, descriptions, index and order repeat/save options.

User friendly: iPad, iPhone, iPod Touch or Android.

Note: All users must register (prior passwords will no longer provide access). Go to: mybakersonline.com



www.bestechuniversity.com



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Baker *onLine*

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After Hours
Emergency
Phone
Number

24 HOURS A DAY

BesTech **DECEMBER** Featured Products

Ultimate Fan Blade Puller - BTUP1
(Fits Shafts Up To 1-3/4")



Hex Magnetic Nut Drivers & Adapters



Air Duct Calculator
BTAIRODUCTCALC



Wrenches
BTDHW316 Dual Hex Wrench Adapter
BT70022 Reversible Ratchet

Extendable Magnetic Flashlight
BTEMF1



Snips

BTP6510L Left Cut Offset Aviation Snips - Cuts Tight Left Curves & Straight
BTP6510R Right Cut Offset Aviation Snips - Cuts Tight Right Curves & Straight
BTP6716L Left Cut Aviation Snips - Cuts Left Curves & Straight
BTP6716R Right Cut Aviation Snips - Cuts Right Curves & Straight

The Best Technicians Choose BesTech™!
www.BesTechParts.com

Metal Recycling

Baker believes that recycling is a way to better the HVAC industry.

We offer metal recycling at many of our nationwide locations.

Properly disposing of metal waste takes time and space. We can do it for you! Please check with your favorite Baker service center to see where metal recycling is available in your area.



REFRIGERANT RECLAIM PROGRAM

The BesTech Refrigerant Reclaim Program is currently in process.

Details are available at your local Service Center.

www.BesTechParts.com



Ductless

- ... the low ambient cut off for cooling is 41° on EVO and NEO
- ... the wire required for connecting indoor to outdoor is 14 - 4 BTMINI550600 (169548)

PTAC

- ... that you can put a hard wired thermostat on a Gree PTAC
- ... the Gree Heat Pump PTACs can be converted to Straight Cool with Electric

For more info on the Gree product line visit www.greecooling.com. Access the installation and service manuals by selecting the Resources tab, then Dealer Resources. The password is: greedealer

Baker Mobile <http://m.bakerdist.com>

Some of the features you'll find at this condensed site:

- * Nearest Baker Service Center
- * Baker Web Catalog
- * Line Cards
- * After Hours Support
- * Technical Support

Green Light Bonus Rewards December 1-31, 2011

Receive 4 Reward Points per every \$5 Purchased from any or all of the qualifying products listed below:

- * Atco Flex
- * Johnson Controls
- * NuCalgon

Registered Participants Only.

See your nearest service center for details.

