

Company Profile

www.bakerdist.com



Founded in 1945, Baker Distributing Company is engaged in the sales and distribution of air conditioning, refrigeration and heating equipment, parts and supplies for both residential and commercial HVAC/R applications. Baker Distributing offers our customers a wide range of product lines, competitive pricing, superior customer service and valuable, timesaving services that position us as an industry leader. Our organization has the experience to meet your company's heating, ventilation, air conditioning, refrigeration and food services requirements.

With over 250 locations in 27 states, each Baker Distributing Service Center is staffed by the most knowledgeable and customer service oriented people in our industry. With a complete inventory of HVAC/R products and technical assistance, our Service Centers can provide you with the products and information you need to make your job and you more efficient.

(States where Baker Distributing has service centers - Alabama, Arkansas, California, Connecticut, Florida, Georgia, Kansas, Louisiana, Maine, Maryland, Massachusetts, Mississippi, Missouri, Nebraska, New Hampshire, New Jersey, New York, North Carolina, Oklahoma, Rhode Island, South Carolina, Tennessee, Texas, Vermont and Virginia.)

PRODUCTS: We offer our customers a complete range of products for the HVAC/R and food service industries. On average each location stocks 8,000 line items from approximately 200 suppliers. We are a stocking distributor of the top lines in the HVAC/R industry. (See attached line card)

ORDERING: Baker Distributing works hard to ensure that obtaining our products is quick and convenient. Orders can be called in, faxed, placed at our service center counter or ordered on-line.

Hard to find products? No problem! Baker Distributing has the ability to handle your special order requests.

BAKER ONLINE: Baker Distributing's interactive web site (www.bakerdist.com) allows you or any of your designated staff the ability to obtain product information, order product online, check stock, check the status of your orders, print copies of invoices, check unpaid and paid invoices and much more.

BAKER BRAVO REWARDS: As we were the first company in the industry to offer a customer rewards program to our valued customers, we will continue to lead in this arena. Our new program upgrade – called Baker Bravo Rewards is just the latest of our continuous efforts to be your supplier of choice. The more business that you do with Baker Distributing – the more Baker Bravo Rewards you will receive!

You will enjoy:

- Online access to your rewards account
- Monthly Double Points specials
- High quality reward merchandise to choose from
- A large selection of reward merchandise to choose from, over 3,500 items
- 95% of orders will be shipped within 48 hours
- Travel options
- Use your miles to reward employees with Bravo Certificates
- A new updated link at www.bakerdist.com to manage your rewards account
- Much, much, more

COMPETITIVE PRICING: Using a single source allows you a better understanding up front of your costs. Our large purchasing base equates to competitive prices and volume discounts that save you money. Baker Distributing's consistent pricing ensures your technicians will not have to negotiate for each individual item or waste time having to comparison shop. In addition to everyday competitive pricing, you can come to us for quoting any size job. At Baker Distributing you can feel confident that we are providing your organization with the best possible value.

INVENTORY: Our Distribution Centers in Jacksonville, FL and Denton, TX replenishes each Baker Distributing service center on a scheduled weekly basis. Emergency orders from our Distribution Centers are available 24/7 and are received within 24 hours in most areas. With the technology of our computer system, each location has access to inventory throughout all of our Service Centers.

DELIVERY: Local deliveries are made by our fleet of over 150 delivery vehicles. We also utilize UPS and common carriers for out of town deliveries.

AFTER HOURS: Our products and service are available 24 hours a day 7 days a week through our **1-800-217-4698** emergency answering service. Leave your name, number, nature of your call and location you are nearest, and you will be called back by someone from Baker Distributing Company within 20 minutes.

DIVISIONS WITHIN BAKER: Because of the many markets Baker Distributing serves, we have specialized divisions within the company to provide our customers with the expertise and service they deserve.

General Sales Division: This sales staff serves the HVAC industry throughout Baker Distributing's territory working closely with the service centers to provide HVAC equipment, parts, supplies and service to their customers with products they need for most residential, commercial and mechanical jobs or repairs.

Key products for this division include Grandaire Heating and Air Conditioning equipment, Mitsubishi mini-splits, Certainteed insulation, Hart and Cooley grilles and registers, Copeland compressors, A.O. Smith Motors and much more.

Commercial Refrigeration Division: This division serves the supermarket industry and commercial refrigeration contractors with an experienced service oriented sales force.

Key products for this division are Heatcraft refrigeration systems, certified Copeland compressors and condensing units, Dupont Suva refrigerants, Mueller copper tube and fittings, Sporlan valves, driers and components, Howe Ice machines and Styline doors.

Food Service Division: Ice Design is the Food Service Division within Baker. Highly trained sales specialists serve this division with products specifically for this market. Through their showroom displays of merchandise, customers can visit one of the many Ice Design Centers and get a first hand look at the products that are available.

Key products for this division are Manitowoc ice machines, Servend, Beverage/Air dispensers, True Reach-Ins, and Multiplex are just a few of the many products available through this division.

Baker Distributing Company is a Total Value Supplier, offering service and product second to none in the industry. For a complete listing of our locations, product lines and special promotions - Please visit our website at www.bakerdist.com.

ALABAMA

Auburn
334-826-2250
Birmingham
205-591-1100
Dothan
334-794-4139
Homewood (Ice Design)
205-942-5197
Mobile
251-476-2263
Mobile (Ice Design)
251-476-2263
Montgomery
334-263-3863

ARKANSAS

Fort Smith
479-648-0460
Jonesboro
870-932-4598
Springdale
479-751-5731

CALIFORNIA

Chico
530-345-0077
Concord
925-680-8330
Dublin
925-828-8689
Fresno
559-499-0311
Modesto
209-524-7536
Oakland
510-562-1121
Sacramento
916-480-9430
San Francisco
415-648-7676
San Jose
408-436-4950
Santa Rosa
707-585-9400
Tracy
209-833-3705
Tulare
559-688-1225

FLORIDA

Clearwater
727-443-0458
Daytona/Holly Hill
386-274-5345
Deland
386-734-0411

Fort Myers
239-332-2148
Fort Myers (Ice Design)
239-415-3417
Gainesville
352-376-3212
Jacksonville
904-354-6685
Jacksonville
904-396-0685
Jacksonville
904-407-4477

Jacksonville (Ice Design)

904-485-5000
Kissimmee
407-933-8008
Lake City
386-755-2009
Lakeland
941-687-8178
Lecanto
352-344-5300
Leesburg
352-728-6222

Melbourne
321-723-4614
Merritt Island
321-452-5010
Naples
239-597-7172
Ocala
352-732-5271
Orange Park
904-272-7700

Orlando
407-849-6090
Orlando (Ice Design)
407-841-5080

Panama City
850-763-0726
Pensacola
850-434-7581
Pompano
954-972-5125
Port Richey
727-847-1047

Sarasota
941-782-1663
Sarasota
941-782-0982
St. Augustine
904-824-1001
St. Petersburg
727-525-6926
Stuart
772-220-3093
Tallahassee
850-576-8102

Tampa
813-879-6460
Tampa East
813-574-3192
Vero Beach
772-562-7141

GEORGIA

Albany
229-436-0361
Athens
706-546-6411
Augusta
706-722-0292
Brunswick
912-265-5553
Columbus
706-327-1239
Covington
678-625-4277
Doraville
770-441-1120
Doraville (Ice Design)
770-441-9116

Douglas
912-384-5809
Forest Park
404-608-8820
Gainesville
770-532-7374
Jonesboro
770-472-3709
Lawrenceville
770-339-8770

Macon
478-742-0737
Marietta
770-919-0051
Martinez
706-860-3545
McDonough
678-432-2191
Milledgeville
478-452-2208

Savannah
912-234-5164
Savannah
912-233-9621
Statesboro
912-764-5162
Thomasville
229-226-8675
Tifton
229-386-0505
Valdosta
229-244-1313

Vidalia
912-537-3199
Warner Robins
478-956-6700
Waycross
912-283-1838

KANSAS

Kansas City
913-621-6141
Manhattan
785-537-7330
Salina
785-825-2171
Topeka
785-862-2788
Wichita
316-529-0009
Wichita
316-263-6212

LOUISIANA

Alexandria
318-445-8279
Baton Rouge
225-927-7044
Chalmette
504-277-0111
Houma
985-851-5631
Lafayette
337-233-8517
Lake Charles
337-436-2597
Mandeville
985-809-6301
Metairie
504-828-1172
Monroe
318-387-3015
Morgan City
985-385-5711
Shreveport
318-861-0094

MISSISSIPPI

Greenville
662-378-9400
Gulfport
228-864-7343
Horn Lake
662-393-2457
Jackson
601-355-7413
Jackson
601-352-6400

Service Centers



Meridian

601-483-5387

Natchez

601-442-6455

Tupelo

662-842-0024

Tupelo

662-840-4044

MISSOURI

Grandview

816-767-0295

Kansas City (Independence)

816-241-2281

St. Joseph

816-671-0300

NEBRASKA

Lincoln

402-474-4822

Omaha

402-341-8511

NORTH CAROLINA

Asheville

828-771-2124

Charlotte

704-332-4900

Gastonia

704-864-1110

Hendersonville

828-692-7863

High Point

336-889-5850

Raleigh

919-821-9690

Salisbury

704-638-9978

Wilmington

910-452-3313

OKLAHOMA

Ardmore

580-223-1372

Oklahoma City

405-523-2145

Tulsa

918-641-0660

SOUTH CAROLINA

Aiken

803-648-3225

Anderson

864-231-0111

Charleston Heights

843-554-8010

Columbia

803-779-8520

Easley

864-850-9998

Florence

843-661-5593

Greenville

864-239-0299

Greenville

864-233-1300

Greenwood

864-223-3889

Hilton Head

843-681-7881

Little River

843-249-6666

Myrtle Beach

843-626-2288

N. Columbia

803-754-1400

N. Columbia (Ice Design)

803-735-1396

Rock Hill

803-325-1772

Spartanburg

864-583-5498

Sumter

803-775-4822

TENNESSEE

Jackson

731-423-2100

Jackson

731-424-6054

Kingsport

423-247-1111

Knoxville

865-673-8500

Knoxville (Ice Design)

865-673-8500

Memphis

901-388-0993

Memphis

901-525-6822

Memphis

901-527-0338

Memphis

901-547-2007

Memphis

901-388-9400

Nashville

615-883-1156

TEXAS

Abilene

325-677-1891

Austin

512-707-9995

Austin

512-836-9351

Austin (Ice Design)

512-339-2108

Baytown

281-420-1120

Beaumont

409-832-3428

Brownsville

956-546-4501

Bryan

979-822-1334

Conroe

936-756-7709

Corpus Christi

361-855-7571

Dallas

214-879-0433

Dallas (Ice Design)

214-638-5141

Denton

940-382-9622

Denton

940-387-1778

Fort Worth

817-625-1562

Groves

409-962-0248

Harlingen

956-423-5810

Houston

713-896-0270

Houston

713-453-8129

Houston

713-665-3737

Humble

281-540-1044

Killeen

254-519-3471

Killeen

254-554-6046

Laredo

956-727-0928

League City

281-332-0614

Lewisville

972-434-3648

Longview

903-759-3722

Lubbock

806-797-9378

McAllen

956-686-9561

McKinney

972-548-9706

Nacogdoches

936-560-0565

Paris

903-785-0008

Plano

972-398-6292

Rosenburg

281-342-9752

San Angelo

325-653-4345

San Antonio

210-222-8007

San Antonio

210-829-5027

San Antonio

210-829-5027

San Marcos

512-396-4076

Sherman

903-868-0593

Texarkana

903-794-2616

Texas City

409-948-2800

Tyler

903-592-4442

Victoria

361-575-4711

Waco

254-757-3737

Wichita Falls

940-767-2722

VIRGINIA

Charlottesville

434-295-2178

Richmond

804-727-7000

Roanoke

540-344-2083

Virginia Beach

757-363-2071

A/C Equipment

Residential
Fedders
Frigidaire*
Grandaire*
Heil*
Tappan*
Tempstar*
Westinghouse*
Whirlpool*

**A/C Equipment
Ductless Mini Splits**

Comfortaire
Mitsubishi
Emerald Aire

**A/C Equipment
De-Humidification**

Comfortaire
Whirlpool

**A/C Equipment
PTAC Units**

Amana
Friedrich
GE Zoneline

**A/C Equipment
Wall Hung**

Bard*
Sun Manufacturing

**A/C Equipment
Water Cooled**

Bard
Climate Master

**A/C Equipment
Window Units**

Comfortaire
Friedrich
Whirlpool

Adhesives

Polymer
Rectorseal
Specialty Chemicals

B Vent

Metalbestos
MetIvent
Duravent

Belts

Browning

Capacitors

Aerovox

Chemical Products

Diversitech
Nu-Calgon
Specialty Chemical

Compressors

Copeland*
Tecumseh

Contactors

Cutler Hammer
Furnas

Controls

Air Products
Grasslin
Honeywell
ICM
Johnson Controls
Paragon
Ranco Robertshaw
White-Rodgers

Copper—Tubing

Mueller

Dampers

Hart & Cooley
Lau/Ruskin
Lloyd

Driers/Filters

Alco flow controls
Sporlan*

Electrical

Cutler Hammer
Devco
Diversitech
Edison
Kick Start
Mars
Supco
Thomas & Betts
5-2-1

Fans

American CoolAir
Broan
Continental
Greenheck
Leslie Locke
Tjernlund
Fans
Blades
Acme-Miami
Lau

Fans

Hub Pullers
PosiLock
Sensible Products

Filtration

Air
Aprilaire
Filtration Mfg.
Glasfloss
Honeywell
PrecisionAire
Purolator
Quality
Second Wind UV Lights
Trion

Filtration

Water
Cuno
Everpure
Manitowoc*
Nu-Calgon

Fittings

Black Iron
Brass-Compression
Brass-Flare
C & D Valve
Copper
Galvanized
PVC

Flex Duct

Atco
Hart & Cooley
JP Lamborn
Thermaflox

Flex Exhaust

Deflecto

Food Service Equipment

Caravell
Follett
Ice-O-Matic*
Manitowoc*
Multiplex
Servend
Sharp Electronics
True

Grilles/Registers

Airmate
Hart & Cooley
Reliable
Shoemaker

Hardware/Fasteners

B-Line
Cain Mfg.
Catamount
Crown Products
Devco
Diversitech/Malco
Metal Shop
Permaglass Mesh

Heating Equipment

Columbia Boilers
Cozy Gas Furnaces
Ducane Oil Furnace
Frigidaire* Gas Furnaces
Grandaire* Gas Furnaces
Heil* Gas Furnaces
Hallmark Oil Furnaces
Modine Unit Heaters
Reznor Unit Heaters
Rinnai Portable Heaters
Tappan* Gas Furnaces
Tempstar* Gas Furnaces
Whirlpool
Williams

Heating Parts

Bell & Gossett
BTU
Crown Engineering
Delevan
Diversitech
Dongan
Dormont
Field Controls
General Filters
Honeywell

Heating Parts (con't.)

Johnson Controls
Mars
Maxitrol
Raychem
Robertshaw
Suntec
Supco
Webster
White Rodgers

Ice Machines

Ice-O-Matic*
Manitowoc*

Insulation

Aerocell
Armocell
Certainteed
Foam Insulation
Johns Manville
Owens Corning
Rubatex

Lubricants

Copeland
Nu-Calgon
PB Blaster
Rectorseal
Ritchie
Robinaire
Specialty Chemicals
Supco

Mastics

Hardcast/Carlisle Coatings
Polymer Adhesives

Metal Products

Alco Mfg.
Artis Metals
Cain Mfg.
Crown Products
Duro Dyne
Garrison
Joval
M & M
Snappy

Motors

A.O. Smith
Emerson
Fasco
GE
Packard
Pads
Carson
Diversitech
Mason

Pipe

ABS
Black Iron
Galvanized
PVC

Pumps

Appion
Beckett
Bell & Gossett
Grundfoss
Little Giant

Pumps (con't)

Ritchie
Robinaire

Refrigerants

DuPont
Forane
ICOR

**Refrigeration
Components**

A C & R
Alco
Cooper
Easy Heat
Flow Controls
Henry
Mueller
Parker
Sporlan*
Supco
Superior
UEI
Weiss

**Refrigeration
Equipment**

Bohn
Copeland*
Heatcraft
Ice Kold
Kramer
Larkin
Manitowoc*
True

Relays

ICM
Mars
Steveco/RBM
Supco

Sealants

Boss
Coldfire
Foam a Fill
Hardcast
Nu-Calgon
Polymer Adhesives
Rectorseal
Specialty Chemicals

Shop Towels

Mars

Tapes

Electrical Duct
Ideal
Nashua
Polyken
ShurTape

Thermostats

Honeywell
ICM
Johnson Controls
PSG
Robertshaw
White Rodgers

Thermostat Guards

Beko
Honeywell
Supco

Tools

Amprobe
Bostitch-Tackers
C & D
DeWalt
Diversitech
Duro Dyne
Fluke
Imperial
Johnson Controls
Klein
Lennox-American Saw
Leybold-Inficon
Malco
Midwest
Mill Rose
Promax
Ritchie
Robinaire
TIF
UEI
Uniweld
Vapco
Vermette

Valves

Diversitech
Honeywell
Mueller
Robertshaw
Supco
Superior
White Rodgers

Water Coolers

Ebco (Oasis)

Welding Supplies

Diversitech
JW Harris
Mueller
TurboTorch
Uniweld

Zoning Systems

Aprilaire
Honeywell
Trol-A-Temp

**Available Only In
Authorized Locations*



Baker Bravo Rewards Enrollment Form

Baker Account # _____ Service Center # _____ Baker Salesman # _____
(if multiple accounts, please list all numbers)

Business Name _____

First Name _____ M.I. _____ Last Name _____

Address _____

City _____ State _____ Zip Code _____

Phone # () _____ Fax # () _____

Social Security# _____ or Co. EIN # _____

Email Address _____ Company Website _____

National Group Affiliation _____

USER NAME _____ USER ID _____

The General Terms and Conditions of the Bravo Rewards program are set forth in the Baker Bravo brochure and listed below. By executing the enrollment form in the space below, enrollee acknowledges that he or she has read such General Terms and Conditions and agrees to be bound by their terms. If participant is not the owner of the business, please be sure that the owner's signature is below.

Authorized Company Signature _____

Baker Rep Signature _____

Accounts must be current to earn rewards. Past due accounts are subject to forfeiture of rewards.

To activate your membership, please fax this form to Baker Distributing Company at **904-407-4510**.

General Terms and Conditions

Merchandise

Merchandise Shipment

- Individual items may arrive at different times.
- All shipments are PREPAID. Should the carrier, in error, require you to pay for delivery of an item, make the payment, then send your receipt to Award Headquarters, Customer Service Department, PO Box 4208, Hazelwood, MO, 63042-0808, for prompt reimbursement.
- Please allow two to three weeks for award delivery. Some larger items, especially those that must ship via truck line, may take an additional six to eight weeks.
- Installation of major appliances is not included.
- Some selections, such as bicycles, may require assembly.
- If items are no longer available from a manufacturer, merchandise of equal or greater value may be substituted.
- If a substitute item is not available, you will be advised so that you may make an alternate selection.

Return Policy

A 15% Restocking Fee will be charged on all returned items, EXCEPT:

- The item shipped was not what was ordered. Please contact Award Headquarters within 30 days of receipt, and arrangements to pick up the merchandise will be made for you.
- The item was defective upon receipt. Notify Award Headquarters within 30 days of receipt. If later than 30 days, you must contact the manufacturer directly. Award Headquarters will arrange for the merchandise to be picked up. Once the manufacturer receives the defective item, a replacement will be shipped. The manufacturer reserves the right to send a serviceman to repair the product for some larger items, such as electronics and appliances.
- The item was damaged during shipping. Notify the shipper within five days of receipt, and the shipper will make arrangements to pick up the item. If damage is discovered at time of delivery, refuse shipment, and notify Award Headquarters. Once the manufacturer receives the damaged item, a replacement will be shipped.

All returned items must be in original packaging and contain original paperwork/manuals. Any returned items that do not fit the criteria above must be returned at your expense, and a 15% restocking fee will apply.

Gold and Silver

Due to the fluctuation of the prices of gold and silver, Award Headquarters reserves the right to revise the point values of gold and silver items, based on current market conditions.

Fire Arms (if applicable)

Federal, State and Local firearm ordinances must be complied with on all award orders for firearms. You will be issued a certificate with instructions for obtaining your firearm through an authorized dealer in your general area. This dealer will require all documents necessary for compliance with firearm ordinances in your area before delivering your award.

Leaded Crystal Products

Attention California residents. Proposition 65 WARNING: Consuming foods or beverages that have been kept or served in leaded crystal products will expose you to lead, a chemical known to the State of California to cause birth defects or other reproductive harm.

Gift Certificates (if applicable)

Gift Certificates are not returnable, non-refundable and not replaceable if lost or stolen. Additional restrictions may apply. Check with travel provider for additional disclaimers on travel certificates.

Responsibility Statement and Agreement: It is understood and agreed that Meridian Enterprises Corporation maintains no control over the personnel, equipment or operations of any air, water or service carrier, ship line, bus or limousine company, transportation company, hotel, restaurant or other person or entity furnishing independent contractors. Meridian Enterprises Corporation, any subsidiary or any affiliated company shall not be liable for injury, damage, loss, expense, accident, delay, inconvenience or irregularity which may be caused or contributed to by (1) wrongful, negligent, intentional, or other act or omission on the part of any of these suppliers or any of their agents, servants, employees or independent contractors, (2) any defect in or failure of any vehicle, equipment, instrumentality, service, product or accommodation which is owned, operated, furnished, or otherwise used by any of these suppliers, (3) any wrongful, negligent, intentional or other act or omission on the part of any other person or entity not under direct control of Meridian Enterprises Corporation (4) or by any other cause, condition or event whatsoever beyond the control of Meridian Enterprises Corporation, their agents, employees, or other companies. Meridian Enterprises Corporation is hereby released and held harmless and there is a complete waiver by the participant of any and all claims, demands, causes of action, liabilities or expenses which the participant now has or may later have, arising out of or in connection with participation in any activities relating to or in association with the trip excluding claims for Meridian Enterprises Corporation or its agents' or employees' negligence or willful acts. This release and waiver shall be binding upon the participant's heirs, executors, administrators, successors and assigns.

Pricing Errors

Despite our best efforts to ensure accuracy, errors occasionally occur. We reserve the right to reject an order when the pricing requirements are stated incorrectly. Also, because of cost variations beyond our control, we reserve the right to increase or decrease, without notice, the number of points required for individual items.

Special Notes

Merchandise and services offered via this website are manufactured and/or provided by independent suppliers. Neither the sponsoring company nor its designated Award Headquarters makes any guarantees, warranties or representations of any kind, expressed or implied, with respect to such awards. Nor shall the sponsoring company or Award Headquarters be liable for any injury, damage or loss to person or property or any expense, accident or inconvenience that may arise in or from the selection of these awards. The sponsoring company and Award Headquarters specifically make no expressed or implied warranties of merchantability or fitness for a particular purpose or otherwise.

Customer Service Address & Phone Number

Award Headquarters-Customer Service Department PO Box 4208 Hazelwood, MO 63042-0808 1-800-937-7355



Baker OnLine is designed to save our customers valuable time by providing critical business information anywhere there is access to the internet.

The customer is no longer restricted by standard office hours ... Baker OnLine provides flexibility so that you can get the information you need when you need it!

Baker Distributing Company has exciting features on our website for our customers.

- ◆ Access Account Information
- ◆ Print Invoices
- ◆ Place Orders
- ◆ Verify Inventory Availability
- ◆ Obtain Pricing
- ◆ Check Order Status
- ◆ Schedule Pickup or Delivery Times
- ◆ Create Standard Orders for Frequently Ordered Products
- ◆ Choice of Over 200 Locations to Order From
- ◆ Search for Products
- ◆ Links to Product Information
- ◆ Check Account Balances
- ◆ Custom Index

 Baker*onLine*

Access Request

www.bakerdist.com

Company Name: _____

Baker Customer #: _____

Baker Service Center #: _____ Location: _____

Full Name: _____

User ID: _____

This will be the first initial of your first name and full last name. *Ex: John Smith, User ID: Jsmith*

Password: _____ (Maximum 10 characters)

You can use alpha characters as well as numeric.

E-Mail Address: _____

Phone:(_____) _____

Fax:(_____) _____

Access Information

- ◆ Account Balance
- ◆ On-line Ordering
- ◆ Full Access

(Please Check One)

The above person is authorized to access the requested information for my company.

Authorized Signature: _____

Title: _____

After *each* user has filled out the above form, return to:

Baker Distributing Company

P.O. Box 2954

Jacksonville, FL 32203

ATTN: Marketing Department

Or fax this form to: (904) 407-8390

*Please notify us upon separation of authorized users
immediately so that we may update your account.*

Superior Service...Solid Solutions



Credit Application

Credit Department, 14610 Breakers Drive, Jacksonville, FL 32258
(Please print and fill out completely and fax to the Credit Dept. @ 904-407-4508)

Service Center# _____ P.O. Required _____ (Y/N)

Salesman Requested _____ Salesman # _____ Date _____

Business Name: _____ County _____

Street Address: _____ City _____ ST _____ Zip _____

Mailing Address: _____ City _____ ST _____ Zip _____

Business Operates As: Corporation _____ Partnership _____ Sole Proprietorship _____ Date Established _____

Business Telephone (____) _____ Fax (____) _____

URL: http:// _____ Email: _____

Name and Address of Principal Owners or Officers:

Name: _____ Title _____ SS# _____ D.O.B. _____

Home Address: _____ Home phone (____) _____

Email: _____ Alternate Phone Numbers (____) _____

Name: _____ Title _____ SS# _____ D.O.B. _____

Home Address: _____ Home phone (____) _____

Email: _____

Have you ever had business dealings with Baker Distributing Co. before? _____ (Y/N)

If so, when and where? _____

Financial Information:

(Note: Please attach a copy of your current financial statement.)

(Certificate of Resale must be attached or sales tax must be charged.) Will you pay sales tax? _____

Credit Experience:

Name, address and telephone numbers of three (3) references:

Name	Address	Account #	Telephone Number
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

Bank Reference:

Name of Bank _____ Checking Account # _____

Address _____ Savings Account # _____

City _____ ST _____ Zip _____

Name of person with whom you deal _____ Phone # _____

Credit Line Requested \$ _____

SALES AGREEMENT

The undersigned in consideration for terms of sale herein and for the extension of credit by Baker Distributing Company, hereby agrees that the terms of sale are Net 10th Prox. Payment for materials purchased during the month becomes due on the 10th of the following month, and becomes delinquent on the last day of the month following purchase. A service charge of 1 1/2% per month (18% per annum) will be added on any past due balance. In the event of default in payment and if the same is placed in the hands of an attorney for collection, the undersigned agrees to pay all costs of collection, including a reasonable attorney's fee, whether or not suit be brought and including fees incurred in any appeals or bankruptcy proceedings. The undersigned does hereby certify that the information contained above is true and correct and further agrees that any changes in ownership or officers or form that the business operates shall be made known to Baker Distributing Co. This notice shall be in writing and mailed to Baker Distributing Company, 14610 Breakers Drive, Jacksonville, Florida 32258 by Certified U.S. Mail.

The applicant hereby grants permission to Baker Distributing Company to obtain from any sources any information related to its credit standings.

SIGNED _____

SIGNED _____

SIGNED _____

PERSONAL GUARANTY

To: **Baker Distributing Company**

Please sell and deliver to

Purchaser (Name of Company) _____

of _____ (City, County, State)

Or representatives, on your usual credit terms of sale, Net 10th Prox., Such goods, wares, and merchandise as They or their representatives may order or select, and in consideration thereof I/We hereby fully Guarantee and hold myself/ourselves personally responsible for the payment at maturity of the purchase price of all such goods, wares, and merchandise so sold or delivered, whether evidenced by open account, acceptance Hereof, amounts of sales, dates of shipments or deliveries, notice of default in payment and legal proceedings against the purchaser.

It is understood and agreed that there is no limit to my/our liability under this Guaranty.

Now, should it become necessary to place this Guaranty with an attorney for collection, suit, or other legal action, the undersigned agrees to pay all costs of collection, including a reasonable attorney's fee, whether or not suit be brought and including fees incurred in any appeals or bankruptcy proceedings.

Execution of the agreement authorizes Baker Distributing Company to conduct a credit investigation for the basis of establishing credit.

WITNESS: my/our hand(s) and seal(s) this _____ day of _____ Year _____.

Witness

Guarantor(s)

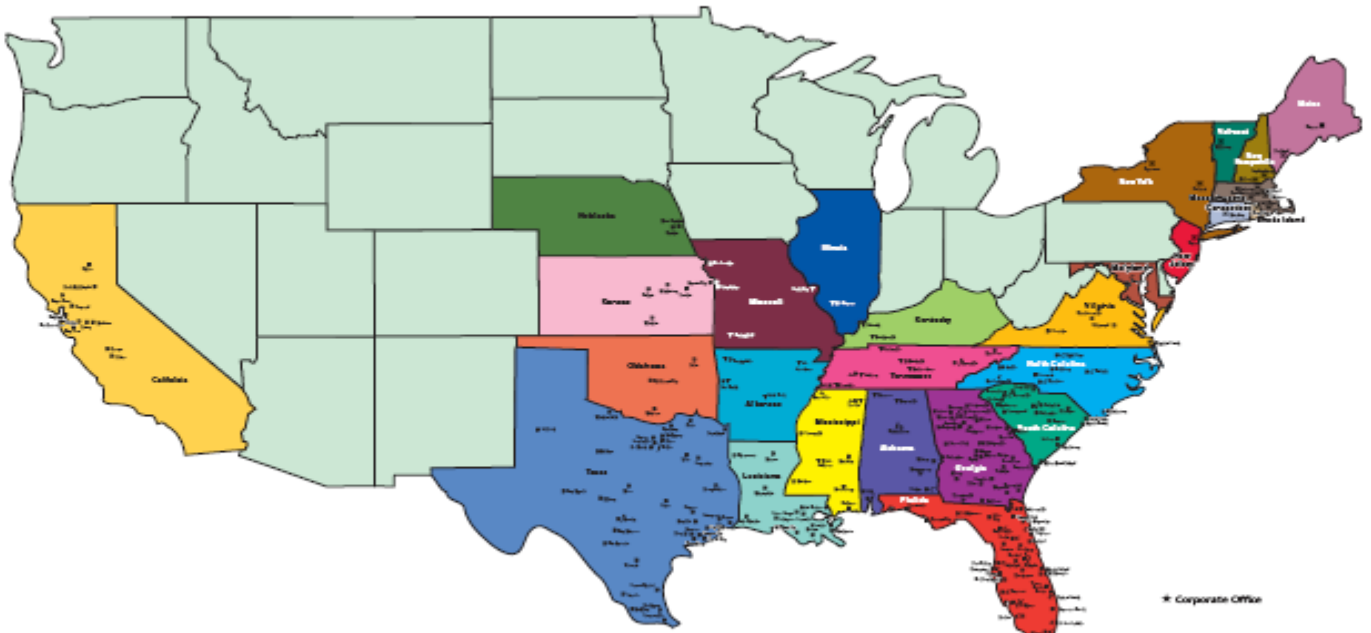
Baker

Distributing Company

From Sea To Shinning Sea

Baker
Distributing Company

Superior Service...Solid Solutions



- | | | | | | | |
|-------------|----------|-----------|---------------|----------------|----------------|----------|
| Alabama | Florida | Kentucky | Massachusetts | New Hampshire | Oklahoma | Texas |
| Arkansas | Georgia | Louisiana | Mississippi | New Jersey | Rhode Island | Vermont |
| California | Illinois | Maine | Missouri | New York | South Carolina | Virginia |
| Connecticut | Kansas | Maryland | Nebraska | North Carolina | Tennessee | |

Visit our websites for upcoming events happening all over the country!

www.bakerdist.com