

Company Profile

Founded in 1945, Baker Distributing Company is engaged in the sales and distribution of HVAC, refrigeration, food service equipment, parts and supplies for both residential and commercial applications. Baker Distributing offers our customers a wide range of product lines, competitive pricing, superior customer service and valuable, timesaving services that position us as an industry leader. Our organization has the experience to meet your company's heating, ventilation, air conditioning, refrigeration and food service requirements.



With over 200 locations in 20 states, each Baker Distributing Service Center is staffed by the most knowledgeable and customer service oriented people in our industry. With a complete inventory of HVAC/R products and technical assistance, our Service Centers can provide you with the products and information you need to make your job and you more efficient.

States where Baker Distributing has service centers:

Alabama	Florida	Maryland	Nevada	Tennessee
Arkansas	Georgia	Mississippi	North Carolina	Texas
Arizona	Kansas	Missouri	Oklahoma	Utah
California	Louisiana	Nebraska	South Carolina	Virginia



Products: We offer our customers a complete range of products for the HVAC/R and food service industries. On average, each location stocks 8,000 line items from approximately 200 suppliers. We are a stocking distributor of the top lines in the HVAC/R industry. (See attached line card)

Ordering: Baker Distributing works hard to ensure that obtaining our products is quick and convenient. Orders can be called in, faxed, placed at a service center counter or ordered on-line. Hard to find products? No problem! We have the ability to handle your special order requests.



Baker OnLine: Baker Distributing's interactive website (www.bakerdist.com) allows you or any of your designated staff the ability to obtain product information, order product online, check stock, check the status of your orders, print copies of invoices, check unpaid and paid invoices and more.

Competitive Pricing: Using a single source allows you a better understanding of your costs up front. Our large purchasing base equates to competitive prices and volume discounts that save you money. Baker Distributing's consistent pricing ensures your technicians will not have to negotiate for each individual item or waste time having to comparison shop. In addition to everyday competitive pricing, you can come to us for quoting any size job. At Baker Distributing you can feel confident that we are providing your organization with the best possible value.

Inventory: Our Distribution Centers in Jacksonville, FL, Houston, TX, Baton Rouge, LA and Tracy, CA replenish each Baker Distributing service center on a scheduled weekly basis. Emergency orders from our Distribution Centers are available 24/7 and are received within 24 hours in most areas. With the technology of our computer system, each location has access to inventory throughout all of our Service Centers nationwide.

Delivery: Our fleet of over 200 delivery vehicles makes local deliveries. We also utilize UPS and common carriers for out of town deliveries.



After hours: Our products and services are available 24 hours a day 7 days a week through our (800) 217-4698 emergency answering service. Leave your name, number, nature of your call and location you are nearest, and you will be called back by someone from Baker Distributing Company within 20 minutes.

Divisions Within Baker

Because of the many markets Baker Distributing supports, we have specialized divisions within the company to provide our customers with the expertise and service they deserve.

General Sales Division: This sales staff serves the HVAC industry throughout Baker Distributing's territory working closely with the service centers to provide HVAC equipment, parts, supplies and service to their customers with products they need for residential, commercial and mechanical jobs or repairs. Key products for this division include heating and air conditioning equipment, mini-splits, insulation, grilles, registers, Copeland Compressors, Motors, DuPont Refrigerants, parts, supplies and more.

Among the brands stocked by Baker:





Commercial Refrigeration Division: This division serves the supermarket industry and commercial refrigeration contractors with an experienced service oriented sales force. Key products for this division are Heatcraft refrigeration systems, certified Copeland compressors and parts, condensing units, DuPont Refrigerants, Mueller copper tube and fittings, Sporlan valves, driers and components, Howe Ice machines and Styline doors.



Food Service Division: Ice Design is the Food Service Division within Baker. Highly trained sales specialists serve this division with products specifically for this market. Through their showroom displays of merchandise, customers can visit one of the many Ice Design Centers and get a first hand look at the products that are available. Key products for this division are Manitowoc ice machines, Servend, Beverage/Air dispensers, True Reach-Ins and Multiplex — just a few of the many products available through this division.

Baker Distributing Company is a Total Value Supplier, offering service and product second to none in the industry. For a complete listing of our locations, product lines and special promotions — please visit our website at www.bakerdist.com.



Technical Support / Training: The primary mission of Baker Distributing Company's Technical Support Group (TSG) is to provide HVAC dealers access to technical support via telephone and email. Their diverse experience and technical focus provide the flexibility necessary to quickly assist technicians with field issues to maximize customer satisfaction and meet expectations. When necessary, the TSG also works with the service centers throughout the country to assist in warranty dispositions.

We Train Technicians for



NATE Certification

In addition, the TSG provides fee based HVAC technical training. This training can be requested through our service centers. As our industry transitions to R410A and products continue to evolve with the latest technologies, training is more important than ever. A wide selection of HVAC/R CDs, DVDs and manuals are also available in the local service centers. Subjects range from North American Technical Excellence (NATE) exam preparation to specific HVAC/R topics that can expand an individual's industry knowledge base and skill level.

The majority of Baker Distributing's service centers are registered NATE "Test Organizations" which offer technicians the convenience of testing locally for certification. By becoming NATE-certified, the technician has the opportunity to formally validate their HVAC/R technical skills and knowledge.

Service Centers

ALABAMA

Auburn
334-826-2250
Birmingham
205-591-1100
Dothan
334-794-4139
Mobile
251-476-2263
Montgomery
334-263-3863

ARIZONA

Fort Smith
479-648-3163
Jonesboro
870-268-9500
Mesa
480-962-1075
Phoenix
623-516-0838
Tucson
520-623-3906

CALIFORNIA

Bakersfield
661-323-8181
Chatsworth
818-882-2220
Chico
530-345-0077
Concord
925-680-8330
Corona
951-549-1940
Dublin
925-828-8689
El Centro
760-336-3005
Fresno
559-455-9708
Irwindale
626-334-6635
Modesto
209-524-7536
North Highlands
916-480-9430
Oakland
510-562-1121
Redlands
909-796-9660

San Francisco
650-952-1261
San Jose
408-436-4950
Santa Ana
714-546-5200
Santa Rosa
707-585-9400
Sun Valley
818-252-0665
Tracy
209-221-6470
Tulare
559-688-1225
Upland
909-949-1694

FLORIDA

Clearwater
727-572-0181
Clearwater
727-443-0458
Daytona/Holly Hill
386-274-5345
Daytona
386-255-5023
Deland
386-734-0411
Doral
Fort Myers
239-332-2148
Gainesville
352-376-3212
Gainesville
352-377-9701
Jacksonville
904-354-6685
Jacksonville
904-998-9478
Jacksonville
904-407-4477
Jacksonville
904-355-5651
Kissimmee
407-933-8008
Lake City
386-755-2009
Miami
305-592-3510

Lakeland
941-687-8178
Lecanto
352-344-5300
Leesburg
352-728-6222
Melbourne
321-768-0220
Merritt Island
321-452-5010
Naples
239-597-7172
New Port Richey
727-847-0445
Ocala
352-732-5271
Ocala
352-351-2481
Orange Park
904-272-7700
Orlando
407-849-6090
Orlando
407-956-8140
Palm Bay
321-723-4614
Panama City
850-763-0726
Pensacola
850-434-7581
Pompano
954-691-0210
Pompano Beach
954-972-5125
Port Richey
727-847-1047
Sarasota
941-782-0982
St. Augustine
904-824-1001
St. Petersburg
727-525-6926
St. Petersburg
727-572-0181
Stuart
772-220-3093
Tallahassee
850-576-8102

Tampa
813-879-6460
Tampa
813-574-3192
Tampa East
813-885-7641
Vero Beach
772-562-7141
West Palm Beach
561-848-1416

GEORGIA

Albany
229-436-0361
Athens
706-546-6411
Augusta
706-722-0292
Brunswick
912-265-5553
Byron
478-956-6700
Columbus
706-327-1239
Covington
678-625-4277
Doraville
770-441-1120
Douglas
912-384-5809
Forest Park
404-608-8820
Gainesville
770-532-7374
Lawrenceville
770-339-8770
Macon
478-742-0737
Marietta
770-919-0051
Martinez
706-860-3545
McDonough
678-432-2191
Milledgeville
478-452-2208
Norcross
770-209-9200

Savannah
912-234-5164
Savannah
912-233-9621
Statesboro
912-764-5162
Thomasville
229-226-8675
Tifton
229-386-0505
Valdosta
229-244-1313
Vidalia
912-537-3199
Warner Robins
478-956-6700
Waycross
912-283-1838

KANSAS

Manhattan
785-537-7330
Salina
785-825-2171
Wichita
316-263-6212

LOUISIANA

Alexandria
318-445-8279
Baton Rouge
225-927-7044
Gonzales
225-647-3330
Houma
985-851-5631
Lafayette
337-233-8517
Lake Charles
337-436-2597
Mandeville
985-809-6301
Metairie
504-828-1172
Monroe
318-387-3015
Morgan City
985-385-5711
Shreveport
318-861-0094

Service Centers

MARYLAND

Savage
301-953-9469

MISSISSIPPI

Greenville
662-378-9400
Gulfport
228-864-7343
Hattiesburg
601-582-8035
Horn Lake
662-393-2457
Jackson
601-355-7413
Meridian
601-483-5387
Natchez
601-442-6455
Tupelo
662-842-0024

MISSOURI

Grandview
816-767-0295
Kansas City
816-241-2281
Riverside
816-741-5453
St. Joseph
816-671-0300

NEBRASKA

Omaha
402-341-8511

NEVADA

Las Vegas
702-739-8090

NORTH CAROLINA

Asheville
828-771-2124
Charlotte
704-332-4900

Charlotte
704-588-5050
Gastonia
704-864-1110
Hendersonville
828-692-7863
High Point
336-889-5850
Raleigh
919-821-9690
Salisbury
704-638-9978
Wilmington
910-452-3313

OKLAHOMA

Ardmore
580-223-1372
Oklahoma City
405-523-2145
Tulsa
918-641-0660

SOUTH CAROLINA

Aiken
803-648-3225
Anderson
864-231-0111
Charleston Heights
843-554-8010
Columbia
803-779-8520
Easley
864-850-9998
Florence
843-661-5593
Greenville
864-239-0299
Greenville
864-233-1300
Greenwood
864-223-3889
Hilton Head
843-681-7881
Ladson
843-414-1905

Little River
843-249-6666
Myrtle Beach
843-626-2288
N. Columbia
803-754-1400
Rock Hill
803-325-1772
Spartanburg
864-583-5498
Sumter
803-775-4822

TENNESSEE

Jackson
731-423-2100
Knoxville
865-673-8500
Memphis
901-365-1288
Memphis
901-388-9400
Memphis
901-525-6822
Nashville
615-883-1156

TEXAS

Abilene
325-670-0699
Austin
512-836-9351
Baytown
281-420-1120
Beaumont
409-832-3428
Brownsville
956-546-4501
Bryan
979-822-1334
Corpus Christi
361-855-7571
Dallas
214-879-0433

Denton
940-382-9622
Fort Worth
817-625-1562
Groves
409-962-0248
Harlingen
956-423-5810
Houston
713-896-0270
Houston
713-453-8129
Houston
281-821-7674

Humble
281-540-1044
Katy
281-578-5275
Killeen
254-554-6046
Laredo
956-727-0928
League City
281-332-0614
Lewisville
972-434-3648
Longview
903-759-3722
Lubbock
806-797-9378
McAllen
956-686-9561
McKinney
972-548-9706
Nacogdoches
936-560-0565
Paris
903-785-0008
Plano
972-398-6292

Rosenburg
281-342-9752
San Angelo
325-653-4345
San Antonio
210-222-8007
San Marcos
512-396-4076
Sherman
903-868-0593
Texarkana
903-794-2616
Texas City
409-948-2800
Tyler
903-534-9086
Waco
254-757-3737
Wichita Falls
940-767-2722

UTAH

Logan
435-787-6355
Ogden
801-612-2005
Orem
801-226-4328
Sandy
801-486-2083
St. George
435-628-6300

VIRGINIA

Charlottesville
434-295-2178
Norfolk
757-855-5260
Richmond
804-727-7000

Quick Ordering Reference

For quick reference, put the name of your branch here (see list of Service Centers above):

Office: _____

Phone: _____

Contact: _____

For products or product support, please call, fax, or visit us online.

Online Ordering



Baker OnLine is designed to save our customers valuable time by providing critical business information anywhere there is access to the internet. The customer is no longer restricted by standard office hours — Baker OnLine provides flexibility so that you can get the information you need when you need it!

Baker Distributing Company has exciting features on our website for our customers:

- Access Account Information
- Print Invoices
- Place Orders
- Verify Inventory Availability
- Obtain Pricing
- Check Order Status
- Schedule Pickup or Delivery Times
- Create Standard Orders For Frequently Ordered Products
- Choice of Over 200 Locations to Order From
- Search For Products
- Links to Product Information
- Check Account Balances
- Custom Index

Freight Information: Freight terms are F.O.B. Shipping Point, Freight Prepaid and Add.

Payment Terms: Payment terms are Net 30 days.

Start using your Baker Benefits today!

We look forward to helping you with superior service ... solid solutions!

Line Card

We stock products from over 150 top manufacturers.

A/C Equipment

Residential

Comfortmaker*
Frigidaire*
Grandaire*
Heil*
Tappan*
Tempstar*
Westinghouse*
Whirlpool*

A/C Equipment

Ductless Mini Splits

Comfortaire
Daikin
Mitsubishi

A/C Equipment

De-Humidification

Comfortaire
Whirlpool

A/C Equipment

PTAC Units

Amana
Friedrich
GE Zoneline

A/C Equipment

Wall Hung

Bard*
Sun Manufacturing

A/C Equipment

Water Cooled

Bard
White-Rodgers

A/C Equipment

Window Units

Comfortaire
Friedrich

Adhesives

Polymer
Rectorseal
Specialty Chemicals

B Vent

Metalbestos
Metlvent
Duravent

Belts

Browning

Capacitors

BesTech

Mars

Chemical Products

Diversitech
Nu-Calgon
Specialty Chemical

Compressors

Copeland*
Tecumseh

Contactors

BesTech
Furnas

Mars

Controls

Air Products
BesTech
Grasslin
Honeywell

ICM

Johnson Controls

Paragon

Ranco

Robertshaw

White-Rodgers

Copper—Tubing

Mueller

Dampers

Hart & Cooley
Lau/Ruskin

Lloyd

Lloyd

Driers/Filters

Emerson
Sporlan*

Electrical

Cutler Hammer
Diversitech
Edison
Kick Start

Mars

Supco

Thomas & Betts

5-2-1

Fans

American CoolAir
Broan

Continental

Fantech

Greenheck

Leslie Locke

Soler & Palau

Fans

Blades

Acme-Miami

Lau

Fans

Hub Pullers

BesTech

PosiLock

Sensible Products

Filtration

Air

Aprilaire

Filtration Mfg.

Glasfloss

Honeywell

PrecisionAire

Purolator

Second Wind UV

Triatomic

Trion

Filtration

Water

Cuno
Everpure
Manitowoc*
Nu-Calgon

Fittings

Black Iron
Brass-Compression
Brass-Flare
C & D Valve
Copper
Galvanized
PVC

Flex Duct

Atco

Thermaflex

Flex

Exhaust

Deflecto

Food Service

Equipment

Caravell

Follett

Manitowoc*

Multiplex

Servend

Sharp Electronics

True

Grilles/Registers

Airmate

Hart & Cooley

Reliable

Shoemaker

TruAire

Hardware/

Fasteners

B-Line

BesTech

Cain Mfg.

Catamount

Crown Products

Devco

Diversitech/Malco

Metal Shop

Permaglass Mesh

Heating Equipment

Columbia Boilers
Comfortmaker*
Cozy Gas Furnaces
Ducane Oil Furnace
Frigidaire* Gas Furnaces
Grandaire* Gas Furnaces
Heil* Gas Furnaces
Hallmark Oil Furnaces
Modine Unit Heaters
Reznor Unit Heaters
Rinnai Portable Heaters
Tappan* Gas Furnaces
Tempstar* Gas Furnaces
Whirlpool
Williams

Heating Parts

Bell & Gossett
BTU
Crown Engineering
Delevan
Diversitech
Dongan
Dormont
Field Controls
General Filters
Honeywell
Johnson Controls
Mars
Maxitrol
Raychem
Supco
White Rodgers

Line Card

Ice Machines

Manitowoc*

Insulation

Aerocell
Armacell
Certainteed
Foam Insulation
Johns Manville
Owens Corning
Rubatex

Lubricants

BesTech
Copeland
Nu-Calgon
PB Blaster
Rectorseal
Ritchie
Robinaire
Specialty Chemicals
Supco

Mastics

Hardcast/Carlisle
Coatings
Polymer Adhesives

Metal Products

Alco Mfg.
Artis Metals
Cain Mfg.
Crown Products
Duro Dyne
Garrison
Joval
M & M
Snappy
Southwark

Motors

BesTech
Emerson
Fasco
GE
Ice Kold

Pads

Carson
Diversitech
Mason

Pipe

ABS
Black Iron
Copper
Galvanized
PVC

Pumps

Appion
Beckett
Bell & Gossett
BesTech

Grundfoss
Little Giant
Ritchie
Robinaire

Refrigerants

DuPont
Forane
ICOR

Refrigeration

Components

A C & R
Cooper
Easy Heat
Emerson
Henry
Mueller
Parker
Sporlan*
Supco
Superior
UEI
Weiss

Refrigeration

Equipment

Bohn
Copeland*
Heatcraft
Ice Kold
Kramer
Larkin
Manitowoc*
True

Relays

BesTech
ICM
Mars
RBM
Supco

Sealants

BesTech
Boss
Coldfire
Foam a Fill
Hardcast
Nu-Calgon
Polymer Adhesives
Rectorseal
Specialty Chemicals

Shop Towels

Mars
Rags Unlimited

Tapes

Avery
Electrical Duct
Nashua
Polyken

Thermostats

BesTech
Honeywell
ICM
Johnson Controls
PSG
Robertshaw
White Rodgers
Venstar*

Thermostat Guards

Beko
Honeywell
Supco
Venstar*

Tools

Amprobe
Appion
BesTech
Bostitch-Tackers
C & D
DeWalt
Diversitech

Duro Dyne

Field Piece

Imperial

Johnson Controls

Klein

Lennox-American Saw

Leybold-Inficon

Malco

Midwest

Mill Rose

Promax

Ritchie

Robinaire

TIF

UEI

Uniweld

Vapco

Vermette

Valves

Diversitech
Honeywell
Mueller
Robertshaw

Supco

Superior

White Rodgers

Water Coolers

Ebco (Oasis)

Water Heaters -

Tankless

Noritz

Welding Supplies

BesTech
Diversitech
JW Harris
Mueller
TurboTorch
Uniweld

Zoning Systems

Aprilaire
Honeywell
Trol-A-Temp

***Available Only In
Authorized
Locations**